

**Charles J. Zerbo, Jr.**  
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## **Qualifications**

20+ years in operation and distribution management  
Experience in inventory control software development and application  
Background in hazardous materials storage, transportation and disposal

## **Professional Experience**

### **Beckman Coulter, Inc.**

Group Manager, Distribution (2009-2010)  
Irving, Texas

- Key member of the Distribution Integration Team following business acquisition of Olympus America Diagnostic Systems Group
- Team Leader and responsible for the integration of the Latin America business between Olympus America Diagnostic Systems Group and Beckman Coulter Inc.
- Responsible for the relocation of \$28 million of finished goods and Repair Center inventory to various Beckman sites.
- Key member of Service Integration Team relocating the Repair Center to Indianapolis and Tokyo, Japan.
- Key member of the Blood Bank Group Integration Team relocating inbound acceptance activity to Hebron, KY.
- Managed all aspects of the Distribution Center and facility during the company integration which included a 70,000 sq. ft. facility, \$28 million of inventory including 19 employees.
- All responsibilities as Senior Manager for Olympus America, Inc.

### **Olympus America, Inc.**

Senior Manager, Supply Chain and Facility Management (2008-2009)  
Irving, Texas

- Managed 17 Distribution Center employees and 1 facility employee
- Managed the storage, handling and distribution of the Diagnostic Systems Group supporting North and South America
- Managed 70,000 square foot Distribution/Support Operation facility.
- Prepared Department Standard Operating Procedures
- Managed hazardous waste and required TCEQ reporting
- Managed the hazardous material shipping program to comply with DOT/IATA regulations
- Managed facility and distribution operating budget of \$4 million
- Company representative to insurance company for inspections and system recommendations
- Trainer of the Gallup University Q12 Employee Engagement for 2008 and 2009.
- Developed staff distribution benchmarks and continuous improvement goals
- Key member of the Management Review Team for QSR and ISO13485 compliance
- Worked along with architect and general contractor to complete a \$500k renovation/remodel of the 70,000 sq. ft. facility on time and on budget

Manager, Supply Chain (1994-2008)

- Managed 15 Distribution Center employees
- Managed the storage, handling and distribution of the Diagnostic Systems Group supporting North and South America
- Managed Distribution Center
- Prepared Department Standard Operating Procedures

- Developed and managed hazardous waste and required Texas Center of Environmental Quality (TCEQ) reporting and conducted annual waste reporting through STEERS.
- Developed and managed the hazardous material shipping program to comply with DOT/IATA regulations
- Managed distribution center annual operating budget
- Developed staff distribution benchmarks and continuous improvement goals
- Managed service part replenishment for 4 part depots (UPS-SCS) and 55 Field Service Engineers
- Key member of the Management Review Team for QSR and ISO13485 compliance
- Developed and validated cold chain packaging for the distribution of perishable laboratory chemical reagents.
- Developed and managed cold chain storage to FDA standards and compliance
- Developed Standard Operating Procedures to comply with the FDA Quality System Requirements (QSR).
- Implemented training programs as required by OSHA
- Implementation member for the following operating systems: PKMS (WMS), JD Edwards (ERP), Metrix (service software).
- Managed team to improve order accuracy to 99.96% and reduce outbound freight by 10% while maintaining quality customer service
- Managed team to achieve and maintain the lowest labor cost per line of the 3 Olympus Distribution Centers
- Reduced and maintained 35% reduction in annual supply cost

#### Assistant Logistics Manager (1992-1994)

- Managed 5 Quality Control Specialists and 7 Distribution Center employees
- Prepared Quality Control schedules to meet expected Sales forecast
- Prepared Repair schedules to meet service demand of reconditioned inventory
- Assisted with the design layout of the warehouse to accept chemistry reagents

#### Senior Quality Control and Repair Specialist (1990-1992)

- Conducted quality control of routine chemistry analyzers prior to distribution
- Prepared Quality Control and Repair schedules
- Assisted with the preparation of instrument improvement documents (counter-measures)
- Team member for the development of Field Service Trunk Stock

#### Quality Control Specialist (1987-1990)

Lake Success, New York

- Conducted quality control of routine chemistry analyzers prior to distribution
- Prepared company assets and service inventory for relocation from Lake Success, NY to Irving, TX
- First non-management employee to relocate from New York to Texas

#### Accreditations

- DOT/IATA/IMDG Hazardous Material Certification
- Hazardous Waste Management Certification in Texas
- OSHA Voluntary Compliance
- Effective Project Management
- Employee Engagement Impact Planning Trainer
- APICS Fundamentals of Production and Inventory Management

#### Education

##### Suburban Technical School (1986-1987)

Long Island, New York

Completed 1200 hour Advance Electronics program with honors

**References:** Provided upon request